



AAHAM Fall Conference

Inland Empire Chapter – November 9th, 2023

Coordinated Care: *Who we serve*



Apple Health

- Medicaid Managed Care
- Enrollment: ~200,000
- Statewide (all 39 counties)

Foster Care

- Medicaid program
- Enrollment: ~23,000
- Sole-source
- Statewide (all 39 counties)

Marketplace

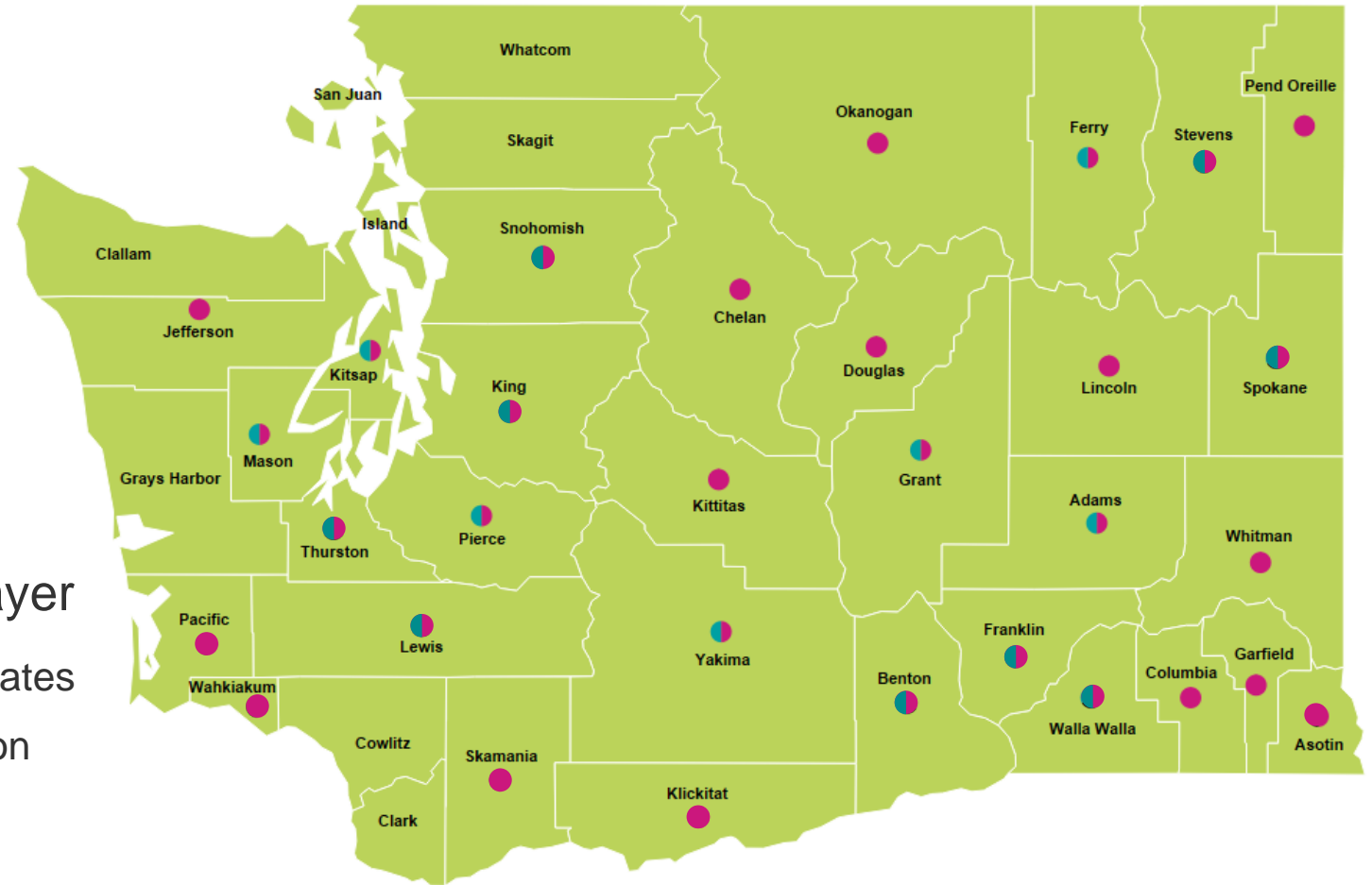
- WA Health Benefit Exchange
- Individual Market
- Enrollment: ~67,000*
- 2023: 31 counties
- 2024: 33 counties

Medicare

- Medicare Advantage (MA)
- Enrollment: ~10,000
- 2023: 16 counties
- 2024: 33 counties

We Are Also

- The only, statewide MCO for Apple Health foster care
 - We leverage our expertise in trauma-informed care to advocate for children involved in the child welfare system
- Expanding Medicare & Marketplace
- Part of Centene, largest Medicaid payer
 - Covering 1 in 15 Americans across 50 states
 - Nearly 40 years of experience focusing on underinsured and uninsured individuals



- Medicaid - Apple Health & Apple Health Core Connections (39 counties)
- Marketplace - Ambetter (31 counties)
- Medicare Advantage - Wellcare (16 counties)

What's New in Medicaid (Coordinated Care)

- New VABs
 - Quality Incentives
 - Eye Glasses (Hardware)
- Claims Escalation Transparency
 - <https://www.coordinatedcarehealth.com/providers/resources/provider-claims-tools.html>
- New Approach to Provider Relationships
 - JOCs
 - Operations Meetings
 - UM/Pop Health
 - Regional Rep Assignments
 - <https://www.coordinatedcarehealth.com/providers/regional-contacts.html>

Ambetter Plan Updates in 2024



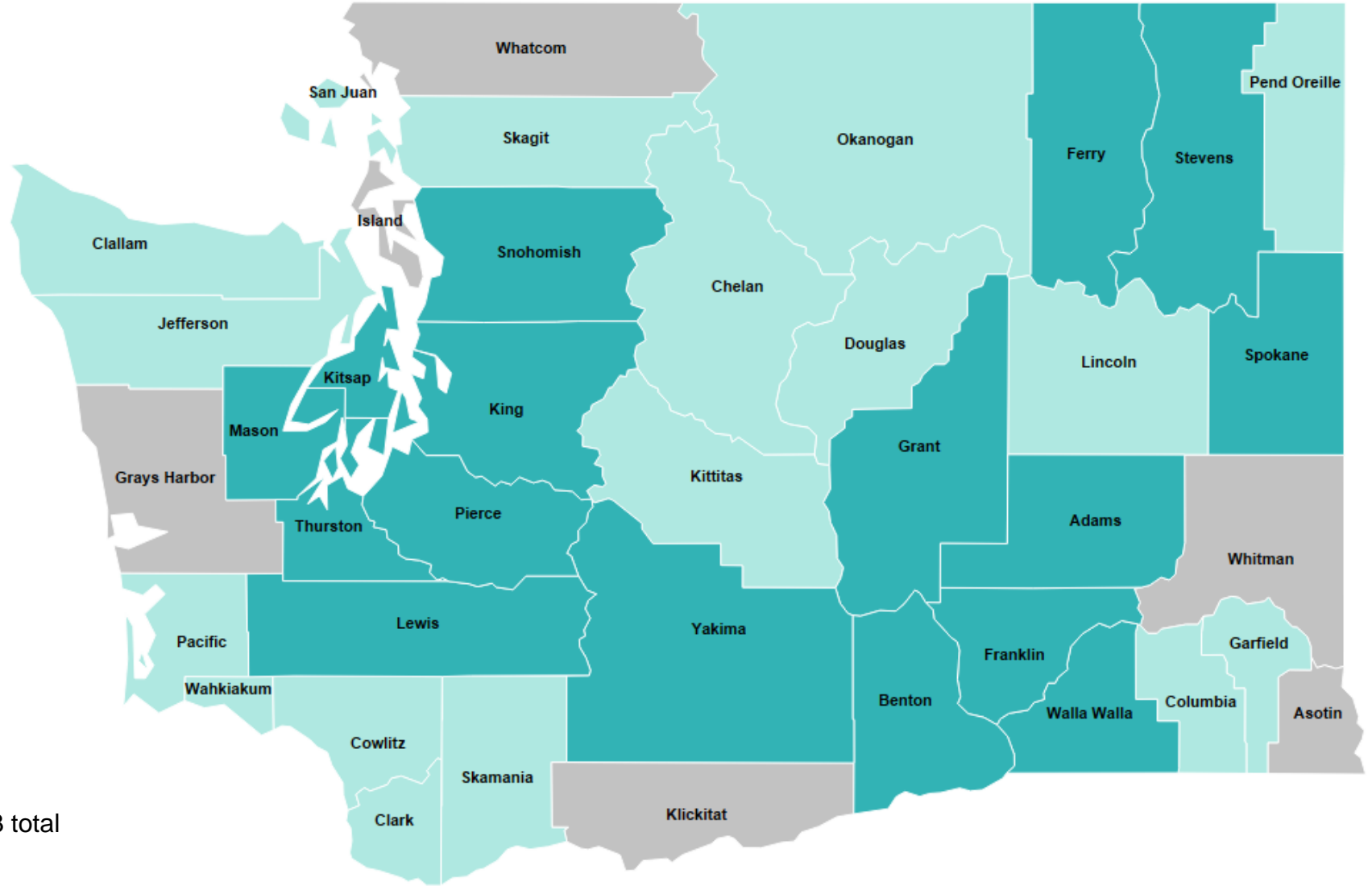
FROM  coordinated care.

- Existing 2023 plans continue to be offered in 2024; no new plans
- Some notable 2024 differences:
 - Ambetter Telehealth is now Virtual 24/7 Care
 - Continues to be covered at no charge for all Telemedicine visits
 - Express Scripts to replace CVS as pharmacy benefit manager
 - Mammograms and abortion services covered at no charge
 - Cascade (Standard) and Cascade Select (Public Option)
 - Bronze and Silver plans:
 - \$1 copay for first two PCP and BH visits
 - Gold plans:
 - drug deductible now integrated with medical deductible
 - Ambetter Core (Non-Standard) plans: new Generic Drug tier at \$3 copay
 - Tier 1a = Selected Generics \$3
 - Tier 1b = Generic
- Member ID Cards – New look for Ambetter Cascade Select (Public Option)

What's New in Marketplace (Ambetter)

- Medicaid Renewals (Redeterminations)
 - Translates into Marketplace growth
- Low Price Point for 2024
- Streamline Administrative Efficiencies
 - Operations meetings
 - Points of contact within the Centene enterprise
 - Ease of working with us
- Public Option Plan(s)

2024 Medicare Footprint



2024 Expansion (+17 counties), 33 total

Washington Wellcare Highlights – What’s New for 2024



Express Scripts will replace CVS for 2024 -

- All members will receive a new ID card with new information
- Mail Order Prescriptions will also be filled through Express Scripts



WellCare Spendables™ Card

A single card provides an allowance access to multiple benefits on DSNP Plans

- \$70/\$80/\$90 per month, depending on plan
- *Amount Rolls over*, month to month!
- Combines multiple benefits into single card
- Simple and convenient to use
- Options include:
 - Gas pay-at pump
 - Healthy food
 - Utilities assistance
 - Rent Assistance
 - OTC



Mutual of Omaha co-branded products Anticipated Top Seller!

- Wellcare Mutual of Omaha No Premium Open (PPO)**
 - \$0 PCP, \$25 Specialist; \$6,700 MOOP; \$1,500 Dental
- Wellcare Mutual of Omaha Low Premium Open (PPO)**
 - \$0 PCP, \$10 Specialist; \$6,700 MOOP; \$0 Rx deductible



DSNP products: Plans will include rich supplemental benefits – D/V/H, OTC, healthy food, utilities, gas & more **Expanded flexibility!**

Wellcare Dual Liberty

- Medicaid Service codes: FBDE, SLMB+, QMB+

Wellcare Dual Access

- Medicaid Service codes: FBDE, SLMB+, QMB+, QMB

Wellcare Dual Access Open (PPO)

- Medicaid Service codes: FBDE, SLMB+, QMB+, QMB
- Available in all counties



Key Benefit Highlights & Push Plans

Wellcare Dual Access Open (PPO) H5965-004

- Counties: All available counties
- \$840 annually on Spendables
 - Unlimited preventive dental; \$2,000 comprehensive including dentures

Wellcare Mutual of Omaha No Premium (PPO) H5965-002

- Counties: 19 counties
- Low PCP and Specialist copays: \$0 and \$25
 - \$114 quarterly OTC
 - Unlimited preventive dental; \$1,500 comprehensive including dentures

Wellcare Giveback (HMO) H1353-006

- Counties: 16 counties
- Only TMA with Rx that has a \$64 giveback in state

PDP Plans

- Members will pay \$0 for brand and generic medications once they reach Catastrophic coverage for the remainder of the year
- Improved generic tier placements on enhanced plan formulary
- More than 200 drugs moved to lower tier on enhanced plan formulary



What's New in Medicare (Wellcare)

- Unprecedented Growth
 - 13 new counties in 2023
 - 17 new counties in 2024
- Expanded Product Offerings & Value-Added Benefits
- Appreciate the Provider Partnership
 - Peek behind the curtain: Wellcare vs. Coordinated Care systems, teams, resources, etc.
 - You have resources available to you
 - <https://www.coordinatedcarehealth.com/providers/regional-contacts.html>



Thank you!

